## (2) Business Policy \& Strategic Management

Course Contents
$\left.\left.\left.\begin{array}{|l|l|l|}\hline \text { S.No. } & \text { Unit } & \text { Topic } \\ \hline 1 & \text { Unit-1 } & \begin{array}{l}\text { Introduction to Business policy: Evaluation of business policy as a } \\ \text { discipline, Nature of Business policy, Importance of business policy, } \\ \text { Purpose of business policy, Objectives of business policy }\end{array} \\ \hline 2 & \text { Unit-2 } & \begin{array}{l}\text { Strategic Management - an overview: Understanding Strategy, Definition } \\ \text { \& Explaining strategy, Strategic Decision making Process of Strategic } \\ \text { Management, School of thought on Strategy Formulation } \\ \text { Strategic Intent: Vision, Mission, Business Definition, Goals \& Objective }\end{array} \\ \hline 3 & \text { Unit-3 } & \begin{array}{l}\text { Environmental Appraisal: Concept of Environment, Environmental } \\ \text { Sectors, Environmental Scanning }\end{array} \\ \text { Corporate level strategies: Grand Strategies, Stability Strategies, } \\ \text { Expansion strategies, Retrenchment strategies Combination Strategies } \\ \text { Strategic Analysis \& Choice: Corporate \& Business Level Strategic } \\ \text { Analysis, Contingency Strategies,Strategic Plans }\end{array}\right\} \begin{array}{l}\text { Unit-4 } \\ \hline 4 \\ \hline 5 \\ \text { Unit-5 } \\ \begin{array}{ll}\text { Strategy Implementation: Interrelationship between formulation \& } \\ \text { Implementation, Project Implementation Resource Allocation, } \\ \text { Organizational System, Corporate Culture, Social Responsibilities \& } \\ \text { Strategic Implementation } \\ \text { Functional \& Operational implementation :Functional Plan \& Policies, } \\ \text { Financial Plans \& Policies, Marketing Plans \&Policies }\end{array} \\ \hline \text { Strategic Evaluation \& Control :Strategic Control, Operational Control, } \\ \text { Role of Organizational System in Control } \\ \text { Case Studies- Case Analysis \& Presentation Mission \& Mission Statement, } \\ \text { Strategies, Approaches, Entrepreneurial, Strategic Decision Making, } \\ \text { Adaptive search, Environmental \& Internal }\end{array}\right\} \begin{array}{l}\text { resource Analysis- Environmental Scanning, SWOT Analysis (Internal \& } \\ \text { External Environment) }\end{array}\right\}$

Recommended books:
Wootton and Terryhorne: Strategic planning: The Nine Programme

1. John Tribe: Corporate Strategy for Tourism.
2. Prashad, L.M.: 2004, Business Policy and Strategic Management, Sultan chand \& Sons.
3. Ghosh, P.K.: 2004, Strategic Planning \& Management, Sultan Chand \& Sons.
